

Your name: _____ Date: _____

GOAL SETTING => Please fill out this form on the first of each month, and share it with your accountability partner and/or sponsor the 1st week of every month!

How Did You Close the Month? (Month in Review)

Your PSQV (Personal Volume) from Last Month \$ _____

Your Org Volume (Team Volume) From Last Month \$ _____

Your PS last month (Personal Sponsoring- How many did you recruit?) _____

Your GS last month (Group/team sponsoring- How many did your team recruit?)

Last Month's Personal Lead the Way Miles _____

I achieved my Commit goal _____ Stretch Goal _____

Are there any leaks in your pipeline? => Desire _____ Belief _____ Skill _____

If so, what solutions can we discuss to overcome? Share below...

*Ask Yourself: Are you "inviting" enough people? / Successfully presenting and closing?

This Month's Goals (Setting Goals for the Current Month) Commit your #'s...

<p><u>PERSONAL GOALS FOR THIS MONTH</u></p> <p>Personal Sponsoring Goals:</p> <p>Commit _____</p> <p>Stretch _____</p> <p>Personal Sales Goals (PSQV):</p> <p>Commit _____</p> <p>Stretch _____</p> <p>Your LTW Goals:</p> <p>Commit _____</p> <p>Stretch _____</p> <p>Any other title/ program goals?</p>
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<p><u>TEAM GOALS FOR THIS MONTH</u></p> <p>Team Sponsoring Goals:</p> <p>Commit _____</p> <p>Stretch _____</p> <p>Team Sales Goals (Org Volume):</p> <p>Commit _____</p> <p>Stretch _____</p> <p>Any other team goals?</p> <p>What is your team currently working on? How can I help?</p>

___I'm committed to 3 invites/day, and following up with the prospects on my list.

___I'm committed to local and virtual events for my guests, and team.

___I'm leveraging 3-way calls with my sponsor, and offering them to my team.

___I'm plugged into our team training calls.

___I have an accountability partner: _____

___I'm setting goals with Business Partners on my team: _____

*Please fill out this form prior to our monthly strategy call.

*Save these sheets monthly to track progress, growth, and set goals!